

# 2017 Gardiner Dairy Foundation Farm Business Management Program

## Application Form

GARDINER FOUNDATION 

Ten (10) scholarships are available to Victorian dairy farmers across the state, as follows:

Australian Rural Leadership Program (ARLP)  
– 1 for Victoria



Institute of Business Owners – Australian Owner Manager Program™  
– 2 per RDP (6 in total)



Rabobank Executive Development Program  
– 1 per RDP (3 in total)



### Eligibility and Selection Criteria

Before completing the Gardiner Dairy Foundation Farm Business Management Program application form please ensure you have read and adhere to the following:

- The 2017 Gardiner Dairy Foundation Farm Business Management Program – Information Brochure
- Application Process
- Eligibility

Applications for the 2017 FBM Program are open 1 February 2017 and close 10 March 2017.

Interviews for the finalists will be held in Melbourne on the 28 – 30 March 2017.

### Application Process

The application process will be as follows for the 2017 Gardiner Dairy Foundation Farm Business Management Scholarships:

- Complete an application form for the program of your choice, available on the Gardiner Dairy Foundation website [www.gardinerfoundation.com.au/current-projects-people-dev/](http://www.gardinerfoundation.com.au/current-projects-people-dev/)
- Attach your current resume
- Provide referees as part of your application
- Submit the completed application form online (preferred) or download and complete the PDF and email to [tim.roache@gardinerfoundation.com.au](mailto:tim.roache@gardinerfoundation.com.au) by **10 March 2017**
- Applications will be shortlisted by an expert independent panel
- Finalists will be asked to participate in a 30 minute interview at the Gardiner Dairy Foundation office in Melbourne between 28 March – 30 March 2017

### Eligibility

To be eligible for one of the Gardiner Dairy Foundation Scholarships you must meet all of the following criteria:

- Be willing to demonstrate leadership development by giving back to the industry after completing the program
- Be willing to invest and make changes in your business to take it to the next level
- Be a Victorian based dairy farmer (Owner)
- Be registered on DairyBase
- Be able to attend an interview for finalists in Melbourne on 28 March – 30 March 2017
- Be prepared to commit the time required to complete the program in full, including travel
- Have applied for one Farm Business Management Program Scholarship only
- Not have been the recipient of a Farm Business Management Program Scholarship or an industry supported Senior Leadership Course in 2015 or 2016



If you have any questions about the Gardiner Dairy Foundation Farm Business Management Program please contact 8621 2900 or email [tim.roache@gardinerfoundation.com.au](mailto:tim.roache@gardinerfoundation.com.au)

# The Farm Business Management Program Scholarships

	Australian Rural Leadership Program	IBO Australian Owner Manager Program™	Rabobank Executive Development Program
<b>Provider</b>	Australian Rural Leadership Foundation 	Institute of Business Owners (in partnership with UQ Business School & the Icehouse) 	Rabobank 
<b>Cost</b>	\$59,400	\$22,875	\$13,300
<b>Dates</b>	August 2017 (for 2018 commencement – Course 25)	August 2017 or February 2018	August 2017 and July 2018
<b>Location</b>	Multiple cities and international	Brisbane	Sydney
<b>Vision</b>	Develops the ‘contextual intelligence’ leaders require to understand the drivers that are shaping rural Australia and its primary industries	A program for high-calibre owner managers with energy and a passion for success	Designed to help you prepare your business for the future
<b>Time Commitment</b>	59 days, residential delivery, in 6 experiential sessions over 17 months	16 day residential program, held over 5 months in blocks of 3 days/month  9:30am Wednesday to 2:30pm Friday	2 modules run over 2 consecutive years (August Yr 1 and July Yr 2)  Each module 5 day residential for each module
<b>Follow Up</b>	N/A	Core program followed by a 1-day implementation workshop 3 months later	Module 2 in year 2
<b>Selection Criteria</b>	<ul style="list-style-type: none"> <li>Leaders who are committed to extending their knowledge, understanding and capabilities to be more effective and influential</li> <li>Leaders who are committed to leadership for rural, regional or remote Australia</li> <li>Leaders who offer policy support, or who provide economic or environmental leadership for rural, regional or remote Australia</li> </ul>	<ul style="list-style-type: none"> <li>A significant equity stake</li> <li>Management control and role in the business</li> <li>Revenue over \$3m (for discussion)</li> </ul>	<ul style="list-style-type: none"> <li>Be the key decision maker in business</li> <li>5 years of senior on-farm experience</li> <li>Commitment to learning from others and sharing your knowledge and experience</li> <li>Merit</li> </ul>
<b>Number of Participants</b>	1 state wide	2 per RDP	1 per RDP
<b>Contact Course</b>	Matt Linnegar 02 6281 0680	Rob Douglas 0437 834 195	Nerida Sweetapple 02 8115 4139
<b>Contact at Gardiner</b>	Tim Roache 0467 486 387	Tim Roache 0467 486 387	Tim Roache 0467 486 387
<b>More information</b>	info@rural-leaders.com.au	info@ibo.edu.au	www.rabobank.com.au/bmp
<b>*Not included in course fees but covered by Gardiner Dairy Foundation</b>		<ul style="list-style-type: none"> <li>Interstate travel (flights) to the course</li> <li>Transit costs from airport to course</li> </ul>	<ul style="list-style-type: none"> <li>Interstate travel (flights) to the course</li> <li>Transit costs from airport to course</li> </ul>
<b>Not Covered</b>	\$5,500 contribution from participants		

\*Gardiner Dairy Foundation is a not-for-profit organisation, so every effort will be made to co-ordinate travel between successful applicants doing the same courses to manage travel expenditure in a cost effective manner.



If you have any questions about the Gardiner Dairy Foundation Farm Business Management Program please contact 8621 2900 or email [tim.roache@gardinerfoundation.com.au](mailto:tim.roache@gardinerfoundation.com.au)

# To apply for a Scholarship please complete this application form:

## Gardiner Dairy Foundation 2017 Farm Business Management Program – Application Form

\*Asterisk indicates required information

### 1 Contact Details

First Name\* \_\_\_\_\_

Last Name\* \_\_\_\_\_

Address\* \_\_\_\_\_

Suburb\* \_\_\_\_\_ Postcode\* \_\_\_\_\_

Home Phone \_\_\_\_\_ Mobile\* \_\_\_\_\_

Email\* \_\_\_\_\_

Business name (if applicable) \_\_\_\_\_

DOB \_\_\_\_/\_\_\_\_/\_\_\_\_

I consent for the Gardiner Dairy Foundation to keep my contact details on file and agree to be contacted by the Gardiner Dairy Foundation for engagement activities in the future.

### 2 Which is your local Regional Development Program (RDP)

Murray Dairy



West Vic Dairy



Gipps Dairy



### 3 Farm Business Management Program Scholarship 2017

Which Farm Business Management Program are you applying for?  
(Choose **ONE** only)

Australian Rural Leadership Program (ARLP)

Institute of Business Owners – Australian Owner Manager Program™

Rabobank Executive Development Program

### 4 Resume

(please tick) I have provided an up to date resume with my application.



## 5 Key Selection Criteria

Please address the following key selection criteria. Each question requires no more than 100 words.

**a** Please provide a brief background to you and your farm business.

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**b** Describe your experience as the 'decision maker' in your business and the roles that justified that title.

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**c** Have you undertaken any professional development or business management courses/ programs relevant to your business, in the past five years?

(Please select)  Yes or  No – If **no** please go to question **e**

**d** Tell us about the course (s) or program (s) you have completed

Course/ Program	Year	Funder (e.g. Dairy Australia, Self, Gardiner Dairy Foundation)

**e** Explain your commitment to giving back to the industry and how you plan to share your knowledge and experience after completing the program.

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## 6 Referees

Please provide the name and contact details of two referees who can endorse your application

<b>1 Name</b> _____	<b>2 Name</b> _____
<b>Title</b> _____	<b>Title</b> _____
<b>Relationship</b> _____	<b>Relationship</b> _____
<b>Phone Number</b> _____	<b>Phone Number</b> _____
<b>Email</b> _____	<b>Email</b> _____

- (please tick) I agree that the information enclosed in this application form is true and correct to the best of my knowledge.
- (please tick) I have read *The 2017 Gardiner Dairy Foundation Farm Business Management Program – Information Brochure*, application and eligibility guidelines as provided in this application form and to the best of my knowledge I am willing and eligible to apply for this program.
- (please tick) The Scholarships are fully funded by the Gardiner Dairy Foundation and represent a significant investment in the People Development Portfolio. I agree that there will be reasonable requests asked of me to contribute back to the industry and to make every effort possible to attend the annual Australian Dairy Leadership Alumni (ADLA) Summit in December in Melbourne.

Signature \_\_\_\_\_

Print Name \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Please return your completed application with resume to [tim.roache@gardinerfoundation.com.au](mailto:tim.roache@gardinerfoundation.com.au) or to the address below on or before **10 March 2017**.

Gardiner Dairy Foundation  
Farm Business Management Program  
Suite 3, Level 9, 470 Collins St  
Melbourne VIC 3004

